



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 2/2022

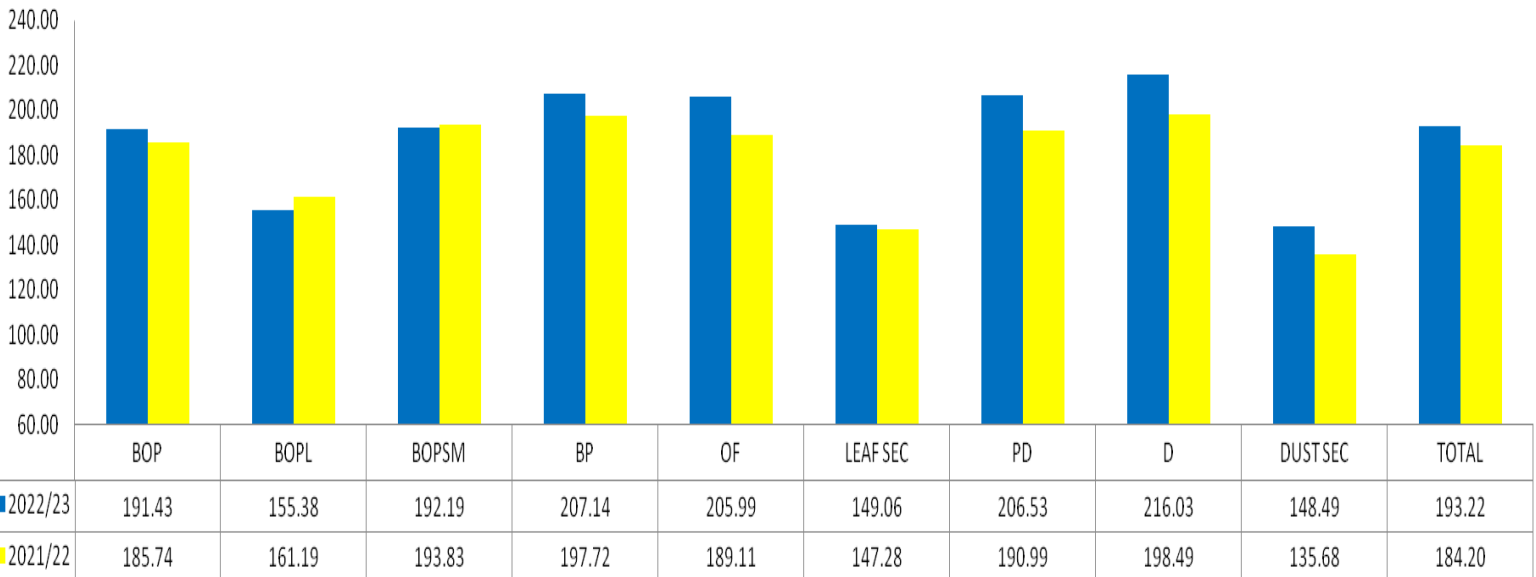
Market Report					
LEAF			DUST		
* Market witnessed fair demand.			* Market witnessed good demand.		
* Select clean and good liquoring varieties barely steady.			* Select liquoring teas sold around last.		
* Remainder lower.			* Remainder irregular and easier.		
* Plainer and browner sorts met with less enquiry and witnessed withdrawals.					

Buying Analysis					
LEAF			DUST		
* HUL: Active			* HUL: Active		
* WI : Operated			* WI : Operated		
* Internals : Fair support.			* Internals : Lent fair support.		
* Telojian : Operated.			* Telojian : Selective.		
* TCPL : Selective.					

AUCTION AVERAGES												
	2022/23			2021/22			2020/21			UPTO Sale 2		
	Sale 2	Sale 1	+/-	Sale 2	Sale 1	+/-	Sale 2	Sale 1	+/-	2022/23	2021/22	2020/21
LEAF	143.49	146.39	-2.91	153.48	154.30	-0.82	169.76	169.08	0.68	192.32	185.40	223.69
DUST	148.48	152.60	-4.12	146.83	153.10	-6.27	164.34	165.28	-0.94	195.59	181.32	234.29
TOTAL	144.77	148.03	-3.26	151.46	153.93	-2.47	168.28	168.00	0.28	193.22	184.20	227.10

GTAC AUCTION AVERAGES										
SALE		47	48	49	50	51	52	1	2	
LEAF	2022/23	178.99	172.84	170.04	158.26	158.96	153.87	146.39	143.49	
	2021/22	185.04	181.63	178.96	175.54	167.67	162.28	154.30	153.48	
DUST	2022/23	187.92	184.61	177.74	173.96	165.80	162.21	152.60	148.48	
	2021/22	174.24	178.81	176.90	167.30	167.40	162.72	153.10	146.83	
TOTAL	2022/23	181.53	176.23	172.18	162.63	160.75	155.97	148.03	144.77	
	2021/22	182.04	180.86	178.38	173.19	167.59	162.41	153.93	151.46	

GTAC Grade Wise Averages Upto Sale 2



OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)

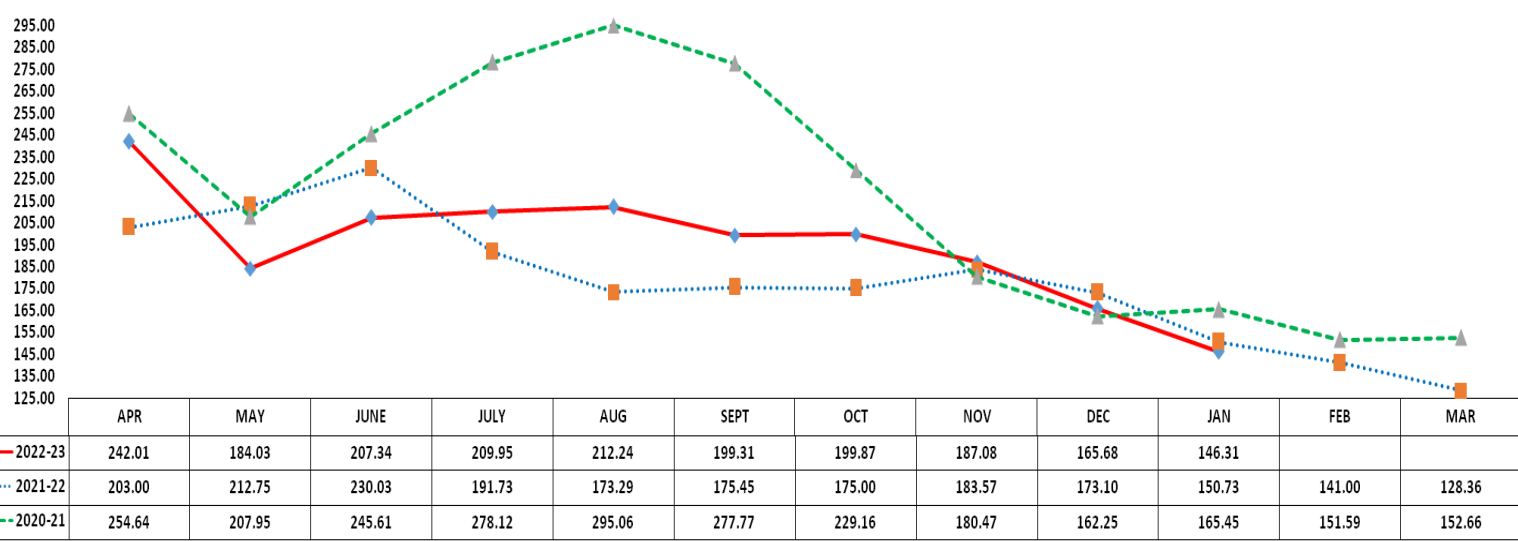
	THIS SALE				LAST SALE				UPTO Sale 2			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2443006.4	1471524.1	149.69	40%	2786352.0	1634929.5	152.53	41%	99647091.1	63726351.1	197.63	36%
FANNINGS	619381.4	432486.9	154.56	30%	675417.4	443722.6	156.66	34%	27264210.7	18893106.4	205.99	31%
LEAF SEC.	640250.7	558992.3	118.58	13%	635971.1	523706.9	118.55	18%	14625380.8	12087954.2	142.94	17%
LEAF TOTAL	3702638.5	2463003.3	143.49	33%	4097740.5	2602359.0	146.39	36%	141536682.7	94707411.7	192.32	33%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	722556.3	489601.8	167.22	32%	982747.0	614522.4	166.65	37%	39501062.5	26988714.7	211.35	32%
DUST SEC.	428638.8	363519.8	123.23	15%	388588.3	318067.8	125.44	18%	11034214.4	9027704.4	148.49	18%
DUST TOTAL	1151195.1	853121.6	148.48	26%	1371335.3	932590.2	152.60	32%	50535276.9	36016419.11	195.59	29%
TOTAL	4853833.6	3316124.9	144.77	32%	5469075.8	3534949.2	148.03	35%	192071959.6	130723830.79	193.22	32%

LEAF	THIS SALE				LAST SALE				UPTO Sale 2			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022/23	3702638.5	2463003.3	143.49	33%	4097740.5	2602359.0	146.39	36%	141536682.7	94707411.7	192.32	33%
2021/22	3172089.9	2391633.8	153.48	25%	3346785.8	2440295.0	154.30	27%	142902284.7	104405649.3	185.40	27%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022/23	1151195.1	853121.6	148.48	26%	1371335.3	932590.2	152.60	32%	50535276.9	36016419.1	195.59	29%
2021/22	1476341.7	1046933.4	146.83	29%	1583709.5	1093444.6	153.10	31%	64987771.4	43327279.6	181.32	33%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022/23	4853833.6	3316124.9	144.77	32%	5469075.8	3534949.2	148.03	35%	192071959.6	130723830.8	193.22	32%
2021/22	4648431.6	3438567.2	151.46	26%	4930495.3	3533739.6	153.93	28%	207890056.1	147732928.9	184.20	29%

% OF TEAS SOLD	PRICE RANGE									
	LEAF					DUST				
	2022/23		UP TO Sale 2			2022/23		UP TO Sale 2		
	Sale 2	Sale 1	2022/23	2021/22	2020/21	Sale 2	Sale 1	2022/23	2021/22	2020/21
BELOW 100	3.76	3.64	0.65	0.25	0.04	2.61	5.16	0.66	0.60	0.25
BETWEEN 100.00-119.99	32.53	28.02	7.56	5.19	1.31	30.98	25.00	7.16	9.09	1.50
BETWEEN 120.00-139.99	21.68	20.79	12.10	14.36	5.44	22.64	17.41	13.13	19.31	4.86
BETWEEN 140.00-159.99	14.08	14.60	14.70	18.74	12.10	12.90	16.02	14.70	16.22	8.75
BETWEEN 160.00-179.99	10.66	14.14	14.90	16.24	11.66	9.97	12.28	14.54	12.85	10.27
BETWEEN 180.00-199.99	5.96	6.32	10.56	12.07	7.81	4.81	6.33	8.90	10.23	7.99
BETWEEN 200.00-219.99	5.10	5.81	9.73	9.79	8.39	7.67	6.45	8.40	7.86	8.28
BETWEEN 220.00-239.99	2.78	3.16	6.99	6.86	10.79	3.33	5.00	6.76	5.81	10.61
BETWEEN 240.00-259.99	1.11	1.75	6.40	4.81	11.58	1.56	2.83	6.80	4.23	13.01
BETWEEN 260.00-279.99	0.71	0.90	5.28	3.53	12.18	1.18	1.51	4.82	3.96	9.67
BETWEEN 280.00-299.99	0.61	0.23	3.74	2.87	6.42	0.86	0.57	3.99	3.67	6.38
300 AND ABOVE	1.02	0.63	7.40	5.28	12.28	1.50	1.43	10.14	6.16	18.42

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
3	45078	12569	57647	56804	18588	75392	-11726	-6019	-17745
4	24590	6220	30810	28961	8475	37436	-4371	-2255	-6626
5	19800	4813	24613	18200	5886	24086	1600	-1073	527
TOTAL	89468	23602	113070	103965	32949	136914	-14497	-9347	-23844

GTAC Monthly Price Movement



* Please note December 2022-23 Price is calculated on Sale1, 2 Only

GTAC BUYING (NEW TEAS) FOR THE Sale 2

	CTC LEAF			DUST			TOTAL				
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	37,02,638.5			11,51,195.1			48,53,833.6				
SOLD	24,63,003.3			8,53,121.6			33,16,124.9				
SOLD %	67%			74%			68%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	1,81,461.4	112.99	7%	TCPL	22,999.0	111.34	3%	TCPL	2,04,460.4	112.80	6%
HUL	2,31,234.8	144.85	9%	HUL	1,10,371.5	186.78	13%	HUL	3,41,606.3	158.40	10%
W.India	4,34,719.1	158.64	18%	W.India	2,93,424.0	142.33	34%	W.India	7,28,143.1	152.06	22%
WI.Pack	62,852.7	162.49	3%	WI.Pack	67,274.0	173.89	8%	WI.Pack	1,30,126.7	168.38	4%
N.India	7,65,409.5	145.16	31%	N.India	62,716.8	162.55	7%	N.India	8,28,126.3	146.48	25%
NI.Pack	1,84,582.7	144.89	7%	NI.Pack	59,139.7	140.22	7%	NI.Pack	2,43,722.4	143.76	7%
Packeteers	86,919.4	124.48	4%	Packeteers	77,198.5	131.25	9%	Packeteers	1,64,117.9	127.66	5%
C.India	1,49,350.6	141.15	6%	C.India	21,943.3	163.86	3%	C.India	1,71,293.9	144.06	5%
Exports	43,697.3	109.83	2%	Exports	43,912.0	124.82	5%	Exports	87,609.3	117.34	3%
Local	2,28,661.1	143.49	9%	Local	84,941.5	132.34	10%	Local	3,13,602.6	140.47	9%
S.India	2,954.3	163.01	0%	S.India	101.8	100.00	0%	S.India	3,056.1	160.91	0%
Others	91,160.4	135.92	4%	Others	9,099.5	119.21	1%	Others	1,00,259.9	134.41	3%
TOTAL	24,63,003.3	143.49	100%	TOTAL	8,53,121.6	148.48	100%	TOTAL	33,16,124.9	144.77	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 2

MARK	2022-23			2021-22		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	7,64,734.2	405.29	1	9,65,873.2	397.11
HOOKHMOL	2	3,89,140.7	401.27	2	3,58,571.2	391.07
Halmari	3	6,81,596.9	395.56	3	6,86,890.9	390.81
Mokrung	4	4,38,696.4	391.38	4	5,24,284.1	386.14
Banamalie	5	1,80,923.2	391.10	14	2,17,458.3	323.94
Salkathoni	6	5,22,017.4	376.29	13	7,90,941.0	326.12
Sotai	7	1,88,068.5	368.21	5	2,17,769.9	362.39
DOOMURDULLUNG	8	2,28,078.5	353.15	23	4,05,324.4	313.29
HAJUA	9	1,91,631.5	345.75	9	2,28,117.8	341.19
Borjan	10	7,54,191.1	337.88	6	8,09,795.0	353.92
KAMARBUND	11	1,85,248.7	337.02	36	2,13,721.4	285.85
Gelakey	12	1,78,065.3	335.23	7	1,99,842.9	344.01
Deha	13	3,87,224.7	328.48	15	4,58,908.1	323.38
Khona	14	2,60,243.0	323.76	24	2,51,356.6	312.49
Duflating	15	4,78,560.8	322.09	10	4,24,708.3	332.67
Ghillidary	16	3,62,782.6	320.30	8	2,47,062.9	341.30
NAHORHABICLONALSPECIAL	17	2,08,917.5	317.55	19	1,17,344.8	318.38
KOOMTAI(B)	18	16,60,814.8	311.48	30	17,01,944.6	295.95
Bettybari	19	5,89,630.7	309.87	262	5,72,273.2	177.59
Khongea	20	4,42,102.0	307.23	11	4,68,540.0	327.74
SREESIBBARI	21	3,94,311.2	306.96	22	3,13,285.9	314.52
Jamirah	22	5,29,744.0	306.33			
Kharikatia	23	7,50,869.4	304.42	12	8,62,840.3	326.70
Teok	24	5,87,992.8	301.94	34	6,32,806.0	289.24
MANGALAMCLONALSPECIAL	25	2,44,822.9	299.86	17	1,57,083.4	320.80

* Above 1,00,000 Kgs

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